



MANLY WARRINGAH DISTRICT CRICKET CLUB

SPONSORSHIP BROCHURE
SEASON 2019/20



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BE PART OF SOMETHING SPECIAL IN THE 2019/20 SEASON

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CONTENTS

3. PRESIDENT'S ADDRESS
5. WHY BECOME A CORPORATE PARTNER?
6. MANLY FOR MANLY COMMUNITY PROGRAM
7. 2019/20 SPONSORSHIP PACKAGES
8. MANLY OVAL SPONSORSHIP
9. CLUB SPONSORSHIP
10. SYDNEY ROAD SPONSORSHIP
11. PLAYER SPONSORSHIP
12. CONTACT



WELCOME TO MANLY WARRINGAH DISTRICT CRICKET CLUB



Welcome to the Manly Warringah Waratahs Sponsorship Brochure for the 2019/20 season.

At the Waratahs, we understand that success bleeds success, with corporate and business relationships needing to be mutually beneficial for partnerships to succeed. At the Waratahs, we are constantly building successful partnerships both on and off the field with recent reward in the last few years landing several grade titles and the prestigious Club Championship.

But to stay the best, we must strive for excellence over and over again and continue to Improve. To do this, we must aim for continued growth, and that is where we want you to partner with us as part of our corporate family. Partnering with the Waratahs means becoming a partner with one of the largest affiliations/networks in NSW and Australian Cricket.

Success on and off the field are intrinsically linked. As such, we are looking for businesses that would like to be associated with successful, forward thinking, community based organisation for the 2019/20 cricket season and beyond.

We are very proud to have a thriving group of corporate supporters that have a great commitment and love for the mighty Waratah's. Joining the Waratahs Corporate Group for 2019/20 is not only a great way to contribute to the local Northern Beaches community, it is also a good business



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decision.

On-top of this, you will get the chance to see the action of our prestigious first grade side, the premier sporting side on the northern beaches over the summer months.

More importantly, joining the Waratahs Corporate Group will mean that you will share with our commitment of providing a pathway for our local juniors from the U/11's through to First Grade with us and beyond.

We are also especially pleased with the progress of our "Manly for Manly" community program, launched 4 years ago to enhance our community engagement with outstanding success. This program shows that we are the most forward thinking community club on the Northern Beaches and in Sydney Grade Cricket.

Our club is built on strong administration, with close ties to local politicians in Mike Regan, current mayor of Northern Beaches Council, and former Premier of NSW, Mike Baird, who are all patrons of the Manly Warringah Waratahs. Our list of contacts rivals any local sporting organisation.

Make the sound business decision and bleed blue with the Waratahs in 2019/20.

ANDREW FRASER

**Honorary President,
Manly Warringah District Cricket Club**



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WHY BECOME A CORPORATE PARTNER?



THE CLUB

The Manly Warringah Waratahs are 140 years old and are the second oldest district cricket club in NSW. We are an organisation that prides itself on its local roots, and one of our strategic goals is to help make the local community a better place. We invite you to join us in this quest. We are able to provide you and your business with the type of engagement, exposure and entertainment that can only come from a locally based organisation, tapping into our vast business, community, government and ex-player network to provide great exposure. Being the premier sporting organisation on the Northern Beaches in the summer months, we receive strong exposure in the Manly Daily from October to March.



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MEMBERS, PLAYERS & EX-PLAYERS

MWDCC provides 5 grades, 1 Green Shield (U/16) side, 1 Poidevan Gray (U/21) side, 1 (U/15's Girls) side, 1 Brewer Shield (U/17's Girls) side and 2 Womens grade sides in the Sydney Grade Competition, totalling in excess of 100 players, their families and their friends. We are also one of the major sponsors of our local Shires Club, Warringah Cricket Club, which has 6 senior teams, resulting in a total of over 200 senior cricketers under our umbrella.



SPONSOR TESTIMONIALS

“Having sponsored MWDCC for the last 7 years, I can thoroughly recommend this great club as a source of community involvement as well as a tool to help promote your brand. They are a very progressive and forward thinking club who have a professional management structure and passionate playing group. Happy to be an MWDCC reference for anyone who contacts me – mstanley@questapartments.com.au”

*Mark Stanley, General Manager,
Quest Grande Esplanade Apartments*

“We have worked with Manly Cricket over the last 7 years and have thoroughly enjoyed our involvement. We work together on a variety of initiatives and it has helped with our strategic direction and brand coverage, while also providing a direct return on investment. Most importantly though, there is a great sense of community within the club through the great work the players do with the juniors, and this is a main reason why we started our relationship and will continue our relationship. Happy to be a reference point for anyone looking for some information – jaron@4pinesbeers.com.au”

*Jaron Mitchell, General Manager,
4 Pines Brewing Company*

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MANLY FOR MANLY



MANLY FOR MANLY COMMUNITY PROGRAM

4 seasons ago we launched the Manly Warringah Waratahs Manly for Manly Community Program, and it resulted in some fantastic contributions to our local community.

We as a club are very proud of the huge amount of work that goes into this program, and we are pleased that the Manly for Manly program will again run across the 2019/20 season. This program involves 3 pillars:

1. Community Events
2. Junior Cricket Club and Player Engagement
3. Charity Partners

We are especially excited about the work we were doing with the junior kids around the Northern Beaches. We had some amazing feedback from many of the parents and kids around the area, showing us that we as a club are on the right path and making a difference to Junior Cricket on the Northern Beaches.

Our Community Events and Charity Partners show us we are also making a difference to the community as a whole, which is an important strategic priority for us. Being involved in events such as Movember and making our visits to Stewart House are a great example.



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2019/20 SPONSORSHIP PACKAGES



Sponsorship packages start from as little as \$1,000 + GST giving you value for money with a huge potential for advertising and branding.

SPONSORSHIP

INVESTMENT

Manly Oval Sponsorship	\$15,000 + GST
Club Sponsorship	\$6,000 + GST
Sydney Road Sponsorship	\$3,000 + GST
Player Sponsorship	\$1,000 + GST

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Each Package can also include the addition of the following, with price to be negotiated:

1. Manly for Manly community program sponsorship
2. Permanent signage on the RATT fence at Manly Oval

Packages can be tailored to suit your specific needs. Amount quoted is for all benefits listed unless specifically stated. Sponsorship can also be through "in-kind" products or services.



DID YOU KNOW?

> Manly Oval and Sydney Rd signage branding involves exposure to Sydney and Raglan St traffic, plus Manly Oval walkthroughs, resulting in exposure to thousands of customers throughout the season.

> Small Banner advertising on website resulted in 400,000 impressions during 2019/20 season. Based on online industry estimates, this equates to \$7,500 per month per sponsor.

> The Waratahs have a thriving social media network with over 12,000 followers across the 3 major platforms. Take a look at:

1. **Facebook** - [Click here](#)
2. **Twitter** - [Click here](#)
3. **Instagram** - [Click here](#)

> With the exception of Styleness, who came on-board 2 years ago, all of our major club sponsors have sponsored us for 5+ years.



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MANLY OVAL SPONSORSHIP \$15,000



WHAT'S INCLUDED?

- Permanent signage on Sydney Rd at Manly Oval facing both directions.
- Logo on the back/top of training shirt
- Manly Oval picket fence and Tennis court banners.
- Sponsors logo on loop before and after play, as well as during all major breaks in play, on Manly Oval scoreboard facing Sydney Rd.
- Playing of 15 second sponsor video during major breaks in play, again facing Sydney Rd.
- Logo looping with no more than 4 other logos on the main logo section of the MWDCC website home page.
- Top level Branding on "Waratah Wrap" e-mail sent after each round.
- Huge Social Media presence to help promote your business, including sponsorship of specific social media post every 1-2 weeks.
- Manly Oval T20 functions and entertainment Included in the Media Wall backdrop for all after match and training interviews.
- Plus many other benefits



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CLUB SPONSORSHIP \$6,000



MAIN INCLUSIONS:

- Manly Oval ground signage on game day, including banners and tear drop signs
- Sponsors logo on loop before and after play, as well as during all major breaks in play, on Manly Oval scoreboard facing Sydney Rd during all game days.
- Website branding and advertising – www.manlycricket.com
- Branding & advertising on all “Waratah Wrap” e-mails sent after each round.
- E-mail sent to database promoting all new sponsorships.
- Huge Social Media presence to help promote your business, including regular posts and sponsorship of regular social media post put up every 1-2 weeks
- Manly Oval T20 functions and entertainment
- Plus many other benefits



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1ST GRADE PLAYER SPONSORSHIP \$3,000



MAIN INCLUSIONS:

- Sydney Road signage on game day.
- Sponsorship of a 1st grade player.
- Logo included in 1st grade team selection social media post before each round.
- Logo on Manly Oval scoreboard, facing Sydney Rd, when your player comes on to bat or bowl.
- Logo on loop for 60 minutes prior to the beginning of play during all 1st grade matches.
- Addition to Player Sponsor section of website – [Click here to view](#) – including player profile and sponsor profile.
- PA Announcements at Manly Oval 1st Grade T20 Sunday games when sponsored player comes in to bat or on to bowl.
- News Item posted on website and social media throughout 2019/20 season advertising association
- Regular social media posts promoting your business and brand.
- Manly Oval T20 functions and entertainment
- Plus many other benefits



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LOWER GRADE SPONSORSHIP \$1,000



MAIN INCLUSIONS:

- Payment of \$400 - \$500 player fees.
- Summary of products and services on one of the “Waratah Wrap” e-mails after one round during the season.
- Addition to Player Sponsor section of website – [Click here to view](#)
- News Item posted on website throughout 2019/20 season advertising association – see example ([Click Here](#)).
- Separate social media posts throughout the season
- Manly Oval T20 functions and entertainment
- Plus many other benefits



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**JOEL
MASON
BUSINESS MANAGER**



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